



About the Company

iCare Insurance Brokers was established as a response to the recent upsurge in consolidation within the Insurance Broking sector in Ireland. Our purpose is to inspire loyalty through personal relationships.

The company has substantial growth ambitions and offers a great opportunity for a new industry entrant to gain invaluable experience and exposure. The environment provides a unique opportunity for an individual to learn the business from an industry-leading management team in a close working environment.

Our team has been carefully selected to bring a personal service to the community.

We are a values-based organisation, the relationship which our team members have with clients is central to all that we do, we are passionate about understanding their business and believe that our client's renewal is just another day in our relationship. Our aim is to inspire loyalty through building meaningful relationships with our employees, clients, and insurer partners.

We are exceptionally lucky to have the team we have; we value their expertise and loyalty to clients. As part of our new way of doing things, we have carefully crafted our rewards and benefits to reflect a new approach to work.

We support your career aspirations and understand that at different times in your career you may need to scale that up or down. We work on a hybrid working arrangement whereby you can work from home or the office. We value continuous development and will support you in advancing your studies.

Benefits of Working with iCare Brokers:

- We are a small company which will allow us to focus on building your career with you
- Hybrid Work
- Career Progression Opportunities
- Pension Scheme
- Bonus Structure
- Flexible Holiday Allowance
- Education and Development Support including Study Leave
- Employee Assistance Programme

Due to the hard work and commitment of our employees, we are experiencing rapid growth and looking to add to our team.

If you are interested in any of the roles below or you would like to be kept in mind for future opportunities drop us an email with your CV to hello@icarebrokers.ie

Keep in touch: t: 090 6492664 e: hello@icarebrokers.ie w: www.icarebrokers.ie

Brendan J Kelly Brokers Limited

Athlone: 11 Bastion Street, Athlone,
Co. Westmeath, N37 Y281

Wexford: Unit 11, Westpoint Business Park,
Whitemill Industrial Estate,
Whitemill Road, Wexford, Y35 F8CY

Registered Office

11 Bastion Street,
Athlone,
Co. Westmeath,
N37 Y281,
Ireland

Directors

Brian Cullen (Director)
Ciara Wright (Director)
Gary Owens (Director)
Joseph R. Sweeney (Director)

Ray Kennedy (Director)
Ray Murphy (Director)
Sharyn Doyle (Director)
Cooltara Trustees Limited (Company Secretary)

Commercial Client Executive

An exciting opportunity to support our Commercial Team across our brokerage.

We are looking to speak to Account Execs who value their relationships with clients and want to maintain and develop it.

If you are interested in a new approach, are ambitious, and want to be rewarded well for your achievements then get in touch.

Key Responsibilities (including but not limited to)

- Ensure New Business / Renewal Targets are achieved
- Relationship management with clients, Insurer partners and own team members
- At all times to follow good practice in ensuring the client's best interests are served
- Implement Company's Compliance and office procedures
- Ensure all accounts are collected in a timely manner
- Assist in technology good practice
- Attend client visits with Management as required
- Assist with projects as required
- Diary Management

Role Specific Attributes:

- Ambitious and results driven
- Flexible and extremely well organised with excellent time management skills
- Ability to work on own initiative, meet deadlines and work under pressure in a busy environment

Qualifications and Experience:

- Minimum of 3 years' experience in a commercial insurance sales role
- Sound technical product knowledge and knowledge of the general insurance market
- Excellent IT skills
- Proactive networker
- Minimum APA Commercial or Grandfathered Commercial with proof of up-to-date CPD
- Full clean driving licence

There is an excellent salary, holiday and benefits package available to the successful candidate as well as plenty of potential to grow your career within a supportive, fun and successful environment.

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